




SUCCESS IN PARTNERSHIPS IN TR

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GOALS FOR THIS SESSION

- Identify areas in which you have strengths and are able to offer programs.
 - Identify areas which your client needs help and identify the organizations that can help them.
 - Discuss pros and cons of using outside resources to achieve client goals
- What can you teach by knowledge? What can you teach based on resources?
 - What do you not know how to teach or not have the resources to teach?
 - Does anyone have resources in their area that are so plentiful that there is competition?
- 

LET'S GET TO WORK

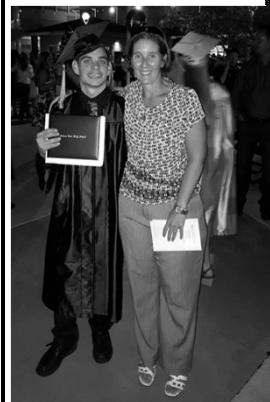
- Write down one client (initials work) that you know you have made a difference in their life.
 - Take two minutes and write some bullet points down about what brought them to you.
 - Take two minutes to bullet point some things you did to make a difference in their life.
 - Tell me about it...
 - My story –
 - J.P. – He is now a 18 year old male that just graduated from high school
 - Started with me when he was 5 years old as a child who was “undiagnosed”.
 - The details should not be written but I will tell you about my first summer with him



- Things J.P. loved to do
 - Swimming...I loved it to because I knew where he was
 - Running...mostly away from where he should be but he was an excellent runner. He later joined the high school track team.
 - Help...he wanted to help all the time...he still does.
 - Remorseful – he always felt bad after he hurt someone
 - CHALLENGES
 - Super impulsive
 - Very intense speech delay
 - Very oral
 - He would act before he thought
 - Ridiculous amount of strength for a little guy



- The previous picture was when he was about 10...this is his high school graduation in June.
- This is one of the success stories in my career. This kid made it. But, it only happened because I was willing to utilize other sources as well.
 - Basketball
 - Soccer
 - Karate
 - Yoga
 - Many many incentive programs



HAVE YOU EVER...

- Written a goal/objectives based only on what you can offer instead of what the client needs.
- Have you ever said to yourself...this client would be really good at, enjoy, or benefit from an activity you don't offer?
- Wanted to offer more but just couldn't find the money, resources or time to do it.
 - OUTSIDE HELP CAN HELP WITH THESE THINGS

FOR EVERY GREAT IDEA THERE ARE
THE PEOPLE WHO SAY, “YEAH, BUT...”

- Challenges are there...let's go ahead and list them...



FOR EVERY CHALLENGE THERE IS A
SOLUTION...SOMETIMES WE JUST CAN'T SEE IT

- The benefits...let's list them



AGENCIES THAT WE HAVE USED TO HELP
US MEET/REACH GOALS

- Collier County Health Department
- Naples Community Hospital – Safe and Healthy
Children’s Coalition of Collier County
- Chef Anne Reilly
- Recreation Tappers of Southwest Florida
- Trinity Chiropratic
- Macedonia Missionary Baptist Church
- First Christian Church of Naples
- Gulfshore Playhouse
- Dolphin Transportation
- Florida Recreation and Parks Association –
FRPA Day with the Rays

AND THESE...

- Naples High School Boys Basketball Team
- National Association for the Mentally Ill (NAMI)
– Golly Gator Program
- Connection Coalition of Southwest Florida
- Applied Behavior Therapy of SW Florida
- United Cerebral Palsy of Collier County Florida
- Alzheimer’s Association of Collier County
- Gulf Coast Sailing Club
- Freedom Waters
- Special Needs Children’s Fund

A FEW MORE

- Laces of Love
- Big Brothers Big Sisters
- Department of Children and Families
- City of Naples Police and Fire Department
- Collier County Sheriffs Department (Fishing Program)



SO...WHAT IS THE GOOD V. THE BAD OF USING THESE AGENCIES

- Let's tackle the not so good first
 - Giving up control – issues with this?
 - Reliability – Anyone rely on volunteers?
 - Consistency
 - \$\$\$\$\$\$
 - What else?



THE GOOD IS PRETTY GOOD

- An extra hand is helpful
- Exposure to new things
- \$\$\$ - It could cost but it could save
- Expertise in a field that you may not have
 - Continued Learning
 - Additional Certifications
 - Improved skill sets
 - Increase in reaching goals



IN CLOSING...

A dark, textured rectangular graphic containing a quote in white, bold, sans-serif capital letters. The quote is: "ALONE WE CAN DO SO LITTLE; TOGETHER WE CAN DO SO MUCH." Below the quote, in a smaller font, is the attribution: - Helen Keller.

**"ALONE WE CAN
DO SO LITTLE;
TOGETHER WE
CAN DO SO MUCH."
- Helen Keller**

